

# GTAR MLS Statistics for January 2008

These figures do not include private sales or new construction

	2008	2007	Year to Date 2008	Year to Date 2007
Residential-Home Sales	565	670	565	670
Condominium Sales	56	116	56	116
Townhouse Sales	55	100	55	100
Villa Sales	10	19	10	19
Total Residential Sales*	707	966	707	966
Commercial Sales	10	18	10	18
Total Dollar Volume for Residential Sales	\$150,087,727	\$184,822,788	\$150,087,727	\$184,822,788
Total Dollar Volume for Condominiums	\$ 15,696,576	\$ 24,171,964	\$ 15,696,576	\$ 24,171,964
Total Dollar Volume for Townhouses	\$ 10,937,905	\$ 22,403,600	\$ 10,937,905	\$ 22,403,600
Total Dollar Volume for Villas	\$ 1,454,160	\$ 4,137,079	\$ 1,454,160	\$ 4,137,079
Total Dollar Volume for Vacant Land	\$ 4,975,504	\$ 9,021,558	\$ 4,975,504	\$ 9,021,558
Total Dollar Volume for Duplexes/Tri's/Quads	\$ 552,700	\$ 4,519,020	\$ 552,700	\$ 4,519,020
Total Dollar Volume for Commercial Sales	\$ 4,560,250	\$ 9,453,996	\$ 4,560,250	\$ 9,453,996
New Residential Listings*	4,290	5,544	4,290	5,544
New Commercial Listings	116	135	116	135
Average Residential Sales Price	\$ 256,541	\$ 280,244	\$ 256,541	\$ 280,244
Average Condo Sale Price	\$ 280,296	\$ 208,379	\$ 280,296	\$ 208,379
Average Townhouse Sales Price	\$ 198,871	\$ 224,036	\$ 198,871	\$ 224,036
Average Villa Sales Price	\$ 145,416	\$ 217,741	\$ 145,416	\$ 217,741
Total Residential Contracts	1,554	2,658	-----	-----
Total Residential Listings*	-----	-----	21,270	19,288
Total Commercial Listings	-----	-----	991	875

\*Residential, Condos, Townhouses, Patio Homes, Vacant Land, Duplexes, Tri's and Quads

Time on Market	# Units
Less than 30 Days	110
31 to 60 Days	97
61 to 90 Days	110
91 to 120 Days	116
Over 120 Days	365

Type of Financing	# Units
Cash	149
Conventional	491
FHA	54
VA	19
Assumption	65
Other	16

MLS Map Area Codes	# Units
Rural E Hillsborough	238,242,250,251,253,255,274,276-281
Brandon	268, 269, 270, 271, 273, 275
Plant City	252, 254, 256, 257
Sun City/Ruskin, Apollo Bch	282, 283, 284
New Tampa	236, 237, 249
Pasco	171-196
Temple Terrace/USF	239, 244, 245, 247
North Central	220, 224, 240, 241, 243, 246, 248
Central Tampa	201-203, 205-207, 260-264
East Tampa	265-267, 272
S. Tampa/Davis Islands	208-217
Town & Country	204, 22, 223
Carrollwood	221, 225-227, 232
Lutz/North West	228-231, 233-235

## January 2008

STAT AREA	Number of Sales	Average Sold Price	Total Sold Price	Avg. DOM
Rural East Hillsborough	14	\$305,575	\$4,278,050	131
Brandon	131	\$242,325	\$31,744,575	109
Plant City	29	\$209,224	\$6,067,496	154
Sun City, Ruskin, Apollo Bch.	46	\$234,473	\$10,785,758	134
New Tampa	31	\$340,811	\$10,565,141	111
Pasco	112	\$226,307	\$25,346,384	132
Temple Terrace/USF	12	\$146,974	\$1,763,688	45
North Central	23	\$120,661	\$2,775,203	91
Central Tampa	34	\$136,443	\$4,639,062	104
East Tampa	6	\$179,551	\$1,077,306	48
S. Tampa/Davis Islands	47	\$554,121	\$26,043,687	122
Town & Country	17	\$187,715	\$3,191,155	116
Carrollwood	36	\$301,194	\$10,842,984	102
Lutz/North West	27	\$406,194	\$10,967,238	164
<b>TOTALS</b>	<b>565</b>	<b>\$256,541</b>	<b>\$150,087,727</b>	<b>112</b>

## December 2007

STAT AREA	Number of Sales	Average Sold Price	Total Sold Price	Avg. DOM
Rural East Hillsborough	18	\$352,957	\$6,353,226	96
Brandon	193	\$243,569	\$47,008,817	109
Plant City	23	\$191,329	\$4,400,567	137
Sun City, Ruskin, Apollo Bch.	51	\$230,614	\$11,761,314	157
New Tampa	40	\$346,743	\$13,869,720	107
Pasco	149	\$231,855	\$34,546,395	104
Temple Terrace/USF	18	\$171,265	\$3,082,770	121
North Central	30	\$140,584	\$4,217,520	82
Central Tampa	28	\$153,486	\$4,297,608	99
East Tampa	16	\$153,169	\$2,450,704	109
S. Tampa/Davis Islands	49	\$591,808	\$28,998,592	114
Town & Country	46	\$258,128	\$11,873,888	114
Carrollwood	46	\$289,338	\$13,309,548	80
Lutz/North West	43	\$350,847	\$15,086,421	120
<b>TOTALS</b>	<b>750</b>	<b>\$264,692</b>	<b>\$201,257,090</b>	<b>111</b>

Price Class	Single-Family Unit Sales			Condo/Co-op	Total Units
	Number of Bedrooms				
	< 2	3	>4		
\$ 29,999 or under	3	0	0	0	3
\$ 30,000—\$ 39,999	4	2	0	2	8
\$ 40,000—\$ 49,999	3	4	0	1	8
\$ 50,000—\$ 59,999	5	3	2	0	10
\$ 60,000—\$ 69,999	6	3	0	2	11
\$ 70,000—\$ 79,999	4	11	1	1	17
\$ 80,000—\$ 89,999	1	3	2	2	8
\$ 90,000—\$ 99,999	11	8	1	4	24
\$100,000—\$119,999	16	14	2	6	38
\$120,000—\$139,999	20	18	4	6	48
\$140,000—\$159,999	10	42	10	6	68
\$160,000—\$179,999	5	49	14	6	74
\$180,000—\$199,999	8	45	20	6	79
\$200,000—\$249,999	12	54	62	7	135
\$250,000—\$299,999	2	25	31	2	60
\$300,000—\$399,999	6	17	55	3	81
\$400,000—\$499,999	2	5	24	1	32
\$500,000 and over	0	6	38	7	51
<b>Totals</b>	<b>118</b>	<b>309</b>	<b>266</b>	<b>62</b>	<b>755</b>
Median (thousands) \$	125.0	179.0	271.8	161.7	195.0
Mean (thousands) \$	142.7	196.1	363.2	267.2	252.5

## Sales by Price Range—Overall

Price Range	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD Total	Current Month	YTD
\$1—\$49,999	23	0	0	0	0	0	0	0	0	0	0	0	23	2.91%	2.91%
\$50—\$59,999	14	0	0	0	0	0	0	0	0	0	0	0	14	1.77%	1.77%
\$60—\$69,999	13	0	0	0	0	0	0	0	0	0	0	0	13	1.64%	1.64%
\$70—\$79,999	21	0	0	0	0	0	0	0	0	0	0	0	21	2.65%	2.65%
\$80—\$89,999	11	0	0	0	0	0	0	0	0	0	0	0	11	1.39%	1.39%
\$90—\$99,999	23	0	0	0	0	0	0	0	0	0	0	0	23	2.91%	2.91%
\$100—\$119,999	43	0	0	0	0	0	0	0	0	0	0	0	43	5.44%	5.44%
\$120—\$139,999	51	0	0	0	0	0	0	0	0	0	0	0	51	6.45%	6.45%
\$140—\$159,999	71	0	0	0	0	0	0	0	0	0	0	0	71	8.98%	8.98%
\$160—\$179,999	78	0	0	0	0	0	0	0	0	0	0	0	78	9.86%	9.86%
\$180—\$199,999	78	0	0	0	0	0	0	0	0	0	0	0	78	9.86%	9.86%
\$200—\$249,999	140	0	0	0	0	0	0	0	0	0	0	0	140	17.70%	17.70%
\$250—\$299,999	61	0	0	0	0	0	0	0	0	0	0	0	61	7.71%	7.71%
\$300—\$349,999	44	0	0	0	0	0	0	0	0	0	0	0	44	5.56%	5.56%
\$350—\$399,999	37	0	0	0	0	0	0	0	0	0	0	0	37	4.68%	4.68%
\$400—\$499,999	32	0	0	0	0	0	0	0	0	0	0	0	32	4.05%	4.05%
\$500—\$599,999	14	0	0	0	0	0	0	0	0	0	0	0	14	1.77%	1.77%
\$600—\$699,999	11	0	0	0	0	0	0	0	0	0	0	0	11	1.39%	1.39%
\$700—\$799,999	6	0	0	0	0	0	0	0	0	0	0	0	6	0.76%	0.76%
\$800—\$899,999	3	0	0	0	0	0	0	0	0	0	0	0	3	0.38%	0.38%
\$900—\$999,999	3	0	0	0	0	0	0	0	0	0	0	0	3	0.38%	0.38%
\$1,000,000 and over	14	0	0	0	0	0	0	0	0	0	0	0	14	1.77%	1.77%
Current Year	791	0	0	0	0	0	0	0	0	0	0	0	791	100%	100%
Previous Year	1,209	1,339	1,549	1,430	1,425	1,533	1,341	1,467	1,117	1,239	1,078	1,377	1,209		
%Change	-35%	0%	0%	-0%	0%	0%	0%	0%	0%	0%	0%	0%	-35%		
Current YTD	791	0	0	0	0	0	0	0	0	0	0	0	791		
Previous YTD	1,209	2,548	4,097	5,527	6,952	8,485	9,826	11,293	12,410	13,649	14,727	16,104	1,209		
%Change YTD	-35%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	-35%		

Prepared 2/07/2008