



Greater Tampa Association of Realtors®

Four Year Sales and Inventory History 2005 - 2009

Compiled from Monthly Sales and Inventory Reports

| Month | Year | Monthly Sales | Average List Price | Average Sale Price | % Sell/List | Avg DOM | Current Inventory | Months Inventory |
|-------|------|---------------|--------------------|--------------------|-------------|---------|-------------------|------------------|
| Jan | 2005 | 1,652 | \$224,726 | \$219,186 | 97.53% | 90 | 4,687 | 2.84 |
| Feb | 2005 | 1,948 | \$216,890 | \$213,087 | 98.25% | 78 | 4,386 | 2.25 |
| Mar | 2005 | 2,644 | \$229,940 | \$225,553 | 98.09% | 43 | 4,084 | 1.54 |
| Apr | 2005 | 2,783 | \$232,771 | \$228,809 | 98.30% | 36 | 3,772 | 1.36 |
| May | 2005 | 3,003 | \$241,637 | \$237,533 | 98.30% | 44 | 3,709 | 1.24 |
| Jun | 2005 | 3,203 | \$261,205 | \$257,600 | 98.62% | 38 | 3,835 | 1.20 |
| Jul | 2005 | 2,932 | \$264,308 | \$260,221 | 98.45% | 29 | 4,047 | 1.38 |
| Aug | 2005 | 2,937 | \$252,578 | \$248,690 | 98.46% | 35 | 4,457 | 1.52 |
| Sep | 2005 | 2,710 | \$261,705 | \$257,283 | 98.31% | 34 | 5,318 | 1.96 |
| Oct | 2005 | 2,234 | \$273,963 | \$269,403 | 98.34% | 36 | 6,886 | 3.08 |
| Nov | 2005 | 2,298 | \$269,445 | \$264,381 | 98.12% | 34 | 7,420 | 3.23 |
| Dec | 2005 | 2,646 | \$266,974 | \$261,815 | 98.07% | 39 | 7,858 | 2.97 |
| Jan | 2006 | 1,681 | \$262,026 | \$256,189 | 97.77% | 42 | 9,656 | 5.74 |
| Feb | 2006 | 1,718 | \$264,048 | \$258,271 | 97.81% | 48 | 10,865 | 6.32 |
| Mar | 2006 | 2,403 | \$267,831 | \$261,635 | 97.69% | 46 | 12,230 | 5.09 |
| Apr | 2006 | 2,108 | \$273,234 | \$266,072 | 97.38% | 51 | 13,707 | 6.50 |
| May | 2006 | 2,371 | \$276,125 | \$269,312 | 97.53% | 50 | 14,112 | 5.95 |
| Jun | 2006 | 2,340 | \$294,973 | \$287,019 | 97.30% | 58 | 16,082 | 6.87 |
| Jul | 2006 | 1,887 | \$282,897 | \$275,266 | 97.30% | 65 | 17,036 | 9.03 |
| Aug | 2006 | 1,895 | \$281,426 | \$274,378 | 97.50% | 68 | 17,785 | 9.39 |
| Sep | 2006 | 1,718 | \$272,677 | \$263,973 | 96.81% | 70 | 16,991 | 9.89 |
| Oct | 2006 | 1,577 | \$275,106 | \$265,923 | 96.66% | 72 | 18,029 | 11.43 |
| Nov | 2006 | 1,470 | \$272,497 | \$262,666 | 96.39% | 76 | 18,090 | 12.31 |
| Dec | 2006 | 1,898 | \$268,363 | \$259,363 | 96.65% | 78 | 17,154 | 9.04 |
| Jan | 2007 | 1,121 | \$272,006 | \$259,065 | 95.24% | 88 | 18,707 | 16.69 |
| Feb | 2007 | 1,209 | \$275,872 | \$265,149 | 96.11% | 89 | 19,234 | 15.91 |
| Mar | 2007 | 1,357 | \$267,107 | \$254,856 | 95.41% | 99 | 19,814 | 14.60 |
| Apr | 2007 | 1,249 | \$274,049 | \$261,731 | 95.51% | 105 | 20,409 | 16.34 |
| May | 2007 | 1,301 | \$279,816 | \$266,082 | 95.09% | 102 | 20,793 | 15.98 |
| Jun | 2007 | 1,446 | \$287,236 | \$273,190 | 95.11% | 102 | 20,821 | 14.40 |
| Jul | 2007 | 1,268 | \$283,038 | \$269,058 | 95.06% | 103 | 20,649 | 16.28 |
| Aug | 2007 | 1,384 | \$275,853 | \$262,629 | 95.21% | 104 | 20,680 | 14.94 |
| Sep | 2007 | 1,006 | \$261,637 | \$249,042 | 95.19% | 107 | 20,218 | 20.10 |
| Oct | 2007 | 1,133 | \$274,908 | \$259,460 | 94.38% | 115 | 20,942 | 18.48 |
| Nov | 2007 | 977 | \$265,194 | \$250,283 | 94.38% | 110 | 20,768 | 21.26 |
| Dec | 2007 | 1,099 | \$281,151 | \$267,117 | 95.01% | 117 | 19,354 | 17.61 |
| Jan | 2008 | 791 | \$260,475 | \$246,260 | 94.54% | 125 | 20,237 | 25.58 |
| Feb | 2008 | 813 | \$255,047 | \$240,077 | 94.13% | 120 | 20,486 | 25.20 |
| Mar | 2008 | 1,162 | \$244,670 | \$230,204 | 94.09% | 122 | 20,141 | 17.33 |
| Apr | 2008 | 1,235 | \$237,227 | \$222,254 | 93.69% | 123 | 20,117 | 16.29 |
| May | 2008 | 1,316 | \$266,411 | \$244,977 | 91.95% | 124 | 19,758 | 15.01 |
| Jun | 2008 | 1,394 | \$242,261 | \$227,565 | 93.93% | 152 | 19,363 | 13.89 |
| Jul | 2008 | 1,336 | \$239,299 | \$225,692 | 94.31% | 118 | 19,391 | 14.51 |
| Aug | 2008 | 1,327 | \$225,889 | \$213,002 | 94.29% | 107 | 19,481 | 14.68 |
| Sep | 2008 | 1,345 | \$221,373 | \$207,809 | 93.87% | 112 | 19,109 | 14.21 |
| Oct | 2008 | 1,198 | \$199,469 | \$187,344 | 93.92% | 101 | 19,148 | 15.98 |
| Nov | 2008 | 1,036 | \$195,519 | \$182,313 | 93.25% | 101 | 19,042 | 18.38 |
| Dec | 2008 | 1,207 | \$198,002 | \$186,297 | 94.09% | 105 | 17,650 | 14.62 |
| Jan | 2009 | 942 | \$173,422 | \$160,530 | 92.57% | 104 | 17,733 | 18.82 |
| Feb | 2009 | 1,120 | \$172,443 | \$160,145 | 92.87% | 102 | 17,403 | 15.54 |
| Mar | 2009 | 1,400 | \$179,967 | \$168,071 | 93.39% | 116 | 16,778 | 11.98 |
| Apr | 2009 | 1,429 | \$167,529 | \$157,089 | 93.77% | 114 | 16,127 | 11.29 |
| May | 2009 | 1,440 | \$176,627 | \$165,425 | 93.66% | 113 | 15,273 | 10.61 |
| Jun | 2009 | 1,714 | \$185,005 | \$173,544 | 93.81% | 111 | 14,300 | 8.34 |
| Jul | 2009 | 0 | \$0 | \$0 | | 0 | 0 | |
| Aug | 2009 | 0 | \$0 | \$0 | | 0 | 0 | |
| Sep | 2009 | 0 | \$0 | \$0 | | 0 | 0 | |
| Oct | 2009 | 0 | \$0 | \$0 | | 0 | 0 | |
| Nov | 2009 | 0 | \$0 | \$0 | | 0 | 0 | |
| Dec | 2009 | 0 | \$0 | \$0 | | 0 | 0 | |



**Greater Tampa Association of REALTORS®
Monthly Sales Trend Indicator
2009**

Sales by Price Range - Single Family Homes

| Price Range | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD Total | Curr Month | YTD |
|----------------------|------------|--------------|--------------|--------------|--------------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|--------------|----------------|----------------|
| \$1 - \$49,999 | 123 | 140 | 169 | 143 | 136 | 158 | 0 | 0 | 0 | 0 | 0 | 0 | 869 | 11.27% | 13.31% |
| \$50 - \$59,999 | 38 | 49 | 37 | 50 | 45 | 45 | 0 | 0 | 0 | 0 | 0 | 0 | 264 | 3.21% | 4.04% |
| \$60 - \$69,999 | 39 | 28 | 41 | 45 | 45 | 39 | 0 | 0 | 0 | 0 | 0 | 0 | 237 | 2.78% | 3.63% |
| \$70 - \$79,999 | 31 | 29 | 37 | 31 | 44 | 49 | 0 | 0 | 0 | 0 | 0 | 0 | 221 | 3.50% | 3.39% |
| \$80 - \$89,999 | 27 | 29 | 43 | 38 | 34 | 57 | 0 | 0 | 0 | 0 | 0 | 0 | 228 | 4.07% | 3.49% |
| \$90 - \$99,999 | 26 | 19 | 39 | 39 | 50 | 53 | 0 | 0 | 0 | 0 | 0 | 0 | 226 | 3.78% | 3.46% |
| \$100 - \$119,999 | 61 | 95 | 99 | 103 | 94 | 117 | 0 | 0 | 0 | 0 | 0 | 0 | 569 | 8.35% | 8.72% |
| \$120 - \$139,999 | 68 | 78 | 90 | 119 | 111 | 146 | 0 | 0 | 0 | 0 | 0 | 0 | 612 | 10.41% | 9.38% |
| \$140 - \$159,999 | 64 | 68 | 111 | 111 | 94 | 139 | 0 | 0 | 0 | 0 | 0 | 0 | 587 | 9.91% | 8.99% |
| \$160 - \$179,999 | 61 | 62 | 76 | 94 | 94 | 103 | 0 | 0 | 0 | 0 | 0 | 0 | 490 | 7.35% | 7.51% |
| \$180 - \$199,999 | 39 | 56 | 75 | 64 | 76 | 78 | 0 | 0 | 0 | 0 | 0 | 0 | 388 | 5.56% | 5.94% |
| \$200 - \$249,999 | 87 | 110 | 128 | 99 | 126 | 131 | 0 | 0 | 0 | 0 | 0 | 0 | 681 | 9.34% | 10.43% |
| \$250 - \$299,999 | 32 | 41 | 61 | 66 | 76 | 88 | 0 | 0 | 0 | 0 | 0 | 0 | 364 | 6.28% | 5.58% |
| \$300 - \$349,999 | 24 | 36 | 49 | 43 | 44 | 65 | 0 | 0 | 0 | 0 | 0 | 0 | 261 | 4.64% | 4.00% |
| \$350 - \$399,999 | 12 | 27 | 27 | 24 | 31 | 37 | 0 | 0 | 0 | 0 | 0 | 0 | 158 | 2.64% | 2.42% |
| \$400 - \$499,999 | 15 | 19 | 25 | 23 | 28 | 41 | 0 | 0 | 0 | 0 | 0 | 0 | 151 | 2.92% | 2.31% |
| \$500 - \$599,999 | 13 | 8 | 10 | 12 | 14 | 21 | 0 | 0 | 0 | 0 | 0 | 0 | 78 | 1.50% | 1.20% |
| \$600 - \$699,999 | 7 | 5 | 5 | 9 | 9 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 48 | 0.93% | 0.74% |
| \$700 - \$799,999 | 4 | 2 | 10 | 2 | 4 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 27 | 0.36% | 0.41% |
| \$800 - \$899,999 | 1 | 1 | 3 | 0 | 5 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 15 | 0.36% | 0.23% |
| \$900 - \$999,999 | 1 | 2 | 3 | 2 | 2 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 12 | 0.14% | 0.18% |
| \$1,000,000 and over | 5 | 5 | 8 | 7 | 6 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 41 | 0.71% | 0.63% |
| Current Year | 778 | 909 | 1,146 | 1,124 | 1,168 | 1,402 | 0 | 0 | 0 | 0 | 0 | 0 | 6,527 | 100.00% | 100.00% |
| Previous Year | 650 | 671 | 941 | 999 | 1,071 | 1,139 | 1,096 | 1,076 | 1,093 | 984 | 827 | 975 | 5,471 | | |
| % Change | 20% | 35% | 22% | 13% | 9% | 23% | 0% | 0% | 0% | 0% | 0% | 0% | 19% | | |
| Current YTD | 778 | 1,687 | 2,833 | 3,957 | 5,125 | 6,527 | 0 | 0 | 0 | 0 | 0 | 0 | 6,527 | | |
| Previous YTD | 650 | 1,321 | 2,262 | 3,261 | 4,332 | 5,471 | 6,567 | 7,643 | 8,736 | 9,720 | 10,547 | 11,522 | 5,471 | | |
| % Change YTD | 20% | 28% | 25% | 21% | 18% | 19% | 0% | 0% | 0% | 0% | 0% | 0% | 19% | | |

Sales by Price Range - Condominiums

| Price Range | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD Total | Curr Month | YTD |
|----------------------|------------|------------|------------|------------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|----------------|----------------|
| \$1 - \$49,999 | 21 | 23 | 40 | 62 | 54 | 63 | 0 | 0 | 0 | 0 | 0 | 0 | 263 | 36.00% | 31.31% |
| \$50 - \$59,999 | 5 | 10 | 8 | 16 | 21 | 11 | 0 | 0 | 0 | 0 | 0 | 0 | 71 | 6.29% | 8.45% |
| \$60 - \$69,999 | 7 | 7 | 11 | 13 | 9 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 54 | 4.00% | 6.43% |
| \$70 - \$79,999 | 4 | 11 | 7 | 13 | 10 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 60 | 8.57% | 7.14% |
| \$80 - \$89,999 | 10 | 10 | 8 | 14 | 9 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 58 | 4.00% | 6.90% |
| \$90 - \$99,999 | 4 | 13 | 4 | 3 | 4 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 35 | 4.00% | 4.17% |
| \$100 - \$119,999 | 7 | 6 | 11 | 10 | 10 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 54 | 5.71% | 6.43% |
| \$120 - \$139,999 | 6 | 4 | 3 | 7 | 9 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 42 | 7.43% | 5.00% |
| \$140 - \$159,999 | 2 | 4 | 9 | 10 | 6 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 38 | 4.00% | 4.52% |
| \$160 - \$179,999 | 2 | 6 | 7 | 6 | 5 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 32 | 3.43% | 3.81% |
| \$180 - \$199,999 | 3 | 2 | 6 | 6 | 6 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 30 | 4.00% | 3.57% |
| \$200 - \$249,999 | 2 | 0 | 4 | 9 | 6 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 28 | 4.00% | 3.33% |
| \$250 - \$299,999 | 2 | 4 | 1 | 3 | 7 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 21 | 2.29% | 2.50% |
| \$300 - \$349,999 | 3 | 1 | 7 | 4 | 1 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 21 | 2.86% | 2.50% |
| \$350 - \$399,999 | 1 | 2 | 2 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 0.57% | 0.83% |
| \$400 - \$499,999 | 1 | 0 | 1 | 3 | 1 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 9 | 1.71% | 1.07% |
| \$500 - \$599,999 | 2 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0.00% | 0.48% |
| \$600 - \$699,999 | 1 | 0 | 1 | 1 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 6 | 0.57% | 0.71% |
| \$700 - \$799,999 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0.00% | 0.24% |
| \$800 - \$899,999 | 0 | 0 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0.57% | 0.12% |
| \$900 - \$999,999 | 0 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0.00% | 0.24% |
| \$1,000,000 and over | 0 | 0 | 0 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0.00% | 0.24% |
| Current Year | 83 | 103 | 133 | 182 | 164 | 175 | 0 | 0 | 0 | 0 | 0 | 0 | 840 | 100.00% | 100.00% |
| Previous Year | 62 | 74 | 107 | 125 | 105 | 137 | 117 | 132 | 99 | 92 | 98 | 102 | 610 | | |
| % Change | 34% | 39% | 24% | 46% | 56% | 28% | 0% | 0% | 0% | 0% | 0% | 0% | 38% | | |
| Current YTD | 83 | 186 | 319 | 501 | 665 | 840 | 0 | 0 | 0 | 0 | 0 | 0 | 840 | | |
| Previous YTD | 62 | 136 | 243 | 368 | 473 | 610 | 727 | 859 | 958 | 1,050 | 1,148 | 1,250 | 610 | | |
| % Change YTD | 34% | 37% | 31% | 36% | 41% | 38% | 0% | 0% | 0% | 0% | 0% | 0% | 38% | | |



Greater Tampa Association of REALTORS®
Monthly Sales Trend Indicator
2009

Sales by Price Range - Duplex / Townhomes / Villas

| Price Range | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD Total | Curr Month | YTD |
|----------------------|-----------|------------|------------|------------|-------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|----------------|----------------|
| \$1 - \$49,999 | 2 | 3 | 8 | 7 | 4 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 30 | 4.38% | 4.42% |
| \$50 - \$59,999 | 2 | 1 | 0 | 7 | 3 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 17 | 2.92% | 2.51% |
| \$60 - \$69,999 | 2 | 5 | 5 | 9 | 9 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 37 | 5.11% | 5.46% |
| \$70 - \$79,999 | 5 | 9 | 11 | 9 | 5 | 12 | 0 | 0 | 0 | 0 | 0 | 0 | 51 | 8.76% | 7.52% |
| \$80 - \$89,999 | 4 | 4 | 10 | 6 | 7 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 45 | 10.22% | 6.64% |
| \$90 - \$99,999 | 4 | 7 | 6 | 9 | 9 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 44 | 6.57% | 6.49% |
| \$100 - \$119,999 | 14 | 19 | 19 | 16 | 16 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 103 | 13.87% | 15.19% |
| \$120 - \$139,999 | 7 | 22 | 13 | 14 | 16 | 17 | 0 | 0 | 0 | 0 | 0 | 0 | 89 | 12.41% | 13.13% |
| \$140 - \$159,999 | 12 | 13 | 17 | 11 | 11 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 73 | 6.57% | 10.77% |
| \$160 - \$179,999 | 8 | 5 | 8 | 9 | 11 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 46 | 3.65% | 6.78% |
| \$180 - \$199,999 | 5 | 5 | 9 | 10 | 5 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 40 | 4.38% | 5.90% |
| \$200 - \$249,999 | 7 | 5 | 6 | 8 | 8 | 15 | 0 | 0 | 0 | 0 | 0 | 0 | 49 | 10.95% | 7.23% |
| \$250 - \$299,999 | 2 | 5 | 4 | 2 | 3 | 9 | 0 | 0 | 0 | 0 | 0 | 0 | 25 | 6.57% | 3.69% |
| \$300 - \$349,999 | 5 | 2 | 2 | 1 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | 2.19% | 1.92% |
| \$350 - \$399,999 | 0 | 2 | 2 | 3 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 9 | 0.73% | 1.33% |
| \$400 - \$499,999 | 1 | 1 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0.73% | 0.59% |
| \$500 - \$599,999 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0.00% | 0.15% |
| \$600 - \$699,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| \$700 - \$799,999 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0.00% | 0.15% |
| \$800 - \$899,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| \$900 - \$999,999 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| \$1,000,000 and over | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0.00% | 0.15% |
| Current Year | 81 | 108 | 121 | 123 | 108 | 137 | 0 | 0 | 0 | 0 | 0 | 0 | 678 | 100.00% | 100.00% |
| Previous Year | 79 | 68 | 114 | 111 | 140 | 118 | 123 | 119 | 153 | 122 | 111 | 130 | 630 | | |
| % Change | 3% | 59% | 6% | 11% | -23% | 16% | 0% | 0% | 0% | 0% | 0% | 0% | 8% | | |
| Current YTD | 81 | 189 | 310 | 433 | 541 | 678 | 0 | 0 | 0 | 0 | 0 | 0 | 678 | | |
| Previous YTD | 79 | 147 | 261 | 372 | 512 | 630 | 753 | 872 | 1,025 | 1,147 | 1,258 | 1,388 | 630 | | |
| % Change YTD | 3% | 29% | 19% | 16% | 6% | 8% | 0% | 0% | 0% | 0% | 0% | 0% | 8% | | |

Sales by Price Range - Overall

| Price Range | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD Total | Curr Month | YTD |
|----------------------|------------|--------------|--------------|--------------|--------------|--------------|-----------|-----------|-----------|-----------|-----------|-----------|--------------|----------------|----------------|
| \$1 - \$49,999 | 146 | 166 | 217 | 212 | 194 | 227 | 0 | 0 | 0 | 0 | 0 | 0 | 1,162 | 13.24% | 14.44% |
| \$50 - \$59,999 | 45 | 60 | 45 | 73 | 69 | 60 | 0 | 0 | 0 | 0 | 0 | 0 | 352 | 3.50% | 4.38% |
| \$60 - \$69,999 | 48 | 40 | 57 | 67 | 63 | 53 | 0 | 0 | 0 | 0 | 0 | 0 | 328 | 3.09% | 4.08% |
| \$70 - \$79,999 | 40 | 49 | 55 | 53 | 59 | 76 | 0 | 0 | 0 | 0 | 0 | 0 | 332 | 4.43% | 4.13% |
| \$80 - \$89,999 | 41 | 43 | 61 | 58 | 50 | 78 | 0 | 0 | 0 | 0 | 0 | 0 | 331 | 4.55% | 4.11% |
| \$90 - \$99,999 | 34 | 39 | 49 | 51 | 63 | 69 | 0 | 0 | 0 | 0 | 0 | 0 | 305 | 4.03% | 3.79% |
| \$100 - \$119,999 | 82 | 120 | 129 | 129 | 120 | 146 | 0 | 0 | 0 | 0 | 0 | 0 | 726 | 8.52% | 9.02% |
| \$120 - \$139,999 | 81 | 104 | 106 | 140 | 136 | 176 | 0 | 0 | 0 | 0 | 0 | 0 | 743 | 10.27% | 9.24% |
| \$140 - \$159,999 | 78 | 85 | 137 | 132 | 111 | 155 | 0 | 0 | 0 | 0 | 0 | 0 | 698 | 9.04% | 8.68% |
| \$160 - \$179,999 | 71 | 73 | 91 | 109 | 110 | 114 | 0 | 0 | 0 | 0 | 0 | 0 | 568 | 6.65% | 7.06% |
| \$180 - \$199,999 | 47 | 63 | 90 | 80 | 87 | 91 | 0 | 0 | 0 | 0 | 0 | 0 | 458 | 5.31% | 5.69% |
| \$200 - \$249,999 | 96 | 115 | 138 | 116 | 140 | 153 | 0 | 0 | 0 | 0 | 0 | 0 | 758 | 8.93% | 9.42% |
| \$250 - \$299,999 | 36 | 50 | 66 | 71 | 86 | 101 | 0 | 0 | 0 | 0 | 0 | 0 | 410 | 5.89% | 5.10% |
| \$300 - \$349,999 | 32 | 39 | 58 | 48 | 45 | 73 | 0 | 0 | 0 | 0 | 0 | 0 | 295 | 4.26% | 3.67% |
| \$350 - \$399,999 | 13 | 31 | 31 | 28 | 32 | 39 | 0 | 0 | 0 | 0 | 0 | 0 | 174 | 2.28% | 2.16% |
| \$400 - \$499,999 | 17 | 20 | 26 | 27 | 29 | 45 | 0 | 0 | 0 | 0 | 0 | 0 | 164 | 2.63% | 2.04% |
| \$500 - \$599,999 | 15 | 8 | 11 | 13 | 15 | 21 | 0 | 0 | 0 | 0 | 0 | 0 | 83 | 1.23% | 1.03% |
| \$600 - \$699,999 | 8 | 5 | 6 | 10 | 11 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 54 | 0.82% | 0.67% |
| \$700 - \$799,999 | 5 | 2 | 11 | 2 | 5 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 30 | 0.29% | 0.37% |
| \$800 - \$899,999 | 1 | 1 | 3 | 0 | 5 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 16 | 0.35% | 0.20% |
| \$900 - \$999,999 | 1 | 2 | 4 | 2 | 3 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 14 | 0.12% | 0.17% |
| \$1,000,000 and over | 5 | 5 | 9 | 8 | 7 | 10 | 0 | 0 | 0 | 0 | 0 | 0 | 44 | 0.58% | 0.55% |
| Current Year | 942 | 1,120 | 1,400 | 1,429 | 1,440 | 1,714 | 0 | 0 | 0 | 0 | 0 | 0 | 8,045 | 100.00% | 100.00% |
| Previous Year | 791 | 813 | 1,162 | 1,235 | 1,316 | 1,394 | 1,336 | 1,327 | 1,345 | 1,198 | 1,036 | 1,207 | 6,711 | | |
| % Change | 19% | 38% | 20% | 16% | 9% | 23% | 0% | 0% | 0% | 0% | 0% | 0% | 20% | | |
| Current YTD | 942 | 2,062 | 3,462 | 4,891 | 6,331 | 8,045 | 0 | 0 | 0 | 0 | 0 | 0 | 8,045 | | |
| Previous YTD | 791 | 1,604 | 2,766 | 4,001 | 5,317 | 6,711 | 8,047 | 9,374 | 10,719 | 11,917 | 12,953 | 14,160 | 6,711 | | |
| % Change YTD | 19% | 29% | 25% | 22% | 19% | 20% | 0% | 0% | 0% | 0% | 0% | 0% | 20% | | |



**Greater Tampa Association of REALTORS®
Monthly Sales Trend Indicator
2009**

Type of Financing

| Loan Type | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD | Curr | YTD |
|---------------------|------------|--------------|--------------|--------------|--------------|--------------|----------|----------|----------|----------|----------|----------|--------------|----------------|----------------|
| | | | | | | | | | | | | | Total | Month | |
| All Cash | 329 | 417 | 444 | 532 | 509 | 537 | 0 | 0 | 0 | 0 | 0 | 0 | 2,768 | 31.33% | 34.41% |
| ARM | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0.00% | 0.04% |
| Assume Conventional | 10 | 12 | 17 | 13 | 17 | 23 | 0 | 0 | 0 | 0 | 0 | 0 | 92 | 1.34% | 1.14% |
| Assume FHA / VA | 9 | 8 | 16 | 16 | 8 | 14 | 0 | 0 | 0 | 0 | 0 | 0 | 71 | 0.82% | 0.88% |
| Assume Private | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0.00% | 0.01% |
| Balloon Mortgage | 0 | 1 | 1 | 2 | 2 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 7 | 0.06% | 0.09% |
| Combination | 4 | 4 | 6 | 5 | 6 | 4 | 0 | 0 | 0 | 0 | 0 | 0 | 29 | 0.23% | 0.36% |
| Deed Agreement | 0 | 1 | 0 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 2 | 0.06% | 0.02% |
| Lease Opt Purchase | 0 | 0 | 0 | 0 | 0 | 3 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0.18% | 0.04% |
| New Conventional | 342 | 383 | 518 | 434 | 440 | 604 | 0 | 0 | 0 | 0 | 0 | 0 | 2,721 | 35.24% | 33.82% |
| New FHA | 191 | 218 | 295 | 312 | 332 | 388 | 0 | 0 | 0 | 0 | 0 | 0 | 1,736 | 22.64% | 21.58% |
| New Private | 8 | 5 | 13 | 9 | 13 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 61 | 0.76% | 0.76% |
| New VA | 38 | 60 | 68 | 85 | 82 | 101 | 0 | 0 | 0 | 0 | 0 | 0 | 434 | 5.89% | 5.39% |
| Other | 11 | 10 | 19 | 21 | 31 | 25 | 0 | 0 | 0 | 0 | 0 | 0 | 117 | 1.46% | 1.45% |
| Second Mortgage | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Wrap-Around | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total | 942 | 1,120 | 1,400 | 1,429 | 1,440 | 1,714 | 0 | 0 | 0 | 0 | 0 | 0 | 8,045 | 100.00% | 100.00% |

Sales by Bedroom Count

| Bedrooms | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD | Curr | YTD |
|--------------|------------|--------------|--------------|--------------|--------------|--------------|----------|----------|----------|----------|----------|----------|--------------|----------------|----------------|
| | | | | | | | | | | | | | Total | Month | |
| 0 | 0 | 2 | 0 | 1 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 4 | 0.06% | 0.05% |
| 1 | 25 | 22 | 37 | 39 | 40 | 44 | 0 | 0 | 0 | 0 | 0 | 0 | 207 | 2.57% | 2.57% |
| 2 | 225 | 250 | 297 | 338 | 276 | 344 | 0 | 0 | 0 | 0 | 0 | 0 | 1,730 | 20.07% | 21.50% |
| 3 | 412 | 490 | 587 | 635 | 618 | 735 | 0 | 0 | 0 | 0 | 0 | 0 | 3,477 | 42.88% | 43.22% |
| 4 | 229 | 294 | 389 | 344 | 424 | 495 | 0 | 0 | 0 | 0 | 0 | 0 | 2,175 | 28.88% | 27.04% |
| 5 | 43 | 55 | 80 | 62 | 72 | 82 | 0 | 0 | 0 | 0 | 0 | 0 | 394 | 4.78% | 4.90% |
| 6+ | 8 | 7 | 10 | 10 | 10 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 58 | 0.76% | 0.72% |
| Total | 942 | 1,120 | 1,400 | 1,429 | 1,440 | 1,714 | 0 | 0 | 0 | 0 | 0 | 0 | 8,045 | 100.00% | 100.00% |

Sales by Bathroom Count

| Bathrooms | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD | Curr | YTD |
|--------------|------------|--------------|--------------|--------------|--------------|--------------|----------|----------|----------|----------|----------|----------|--------------|----------------|----------------|
| | | | | | | | | | | | | | Total | Month | |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| 1 | 190 | 182 | 235 | 234 | 200 | 257 | 0 | 0 | 0 | 0 | 0 | 0 | 1,298 | 14.99% | 16.13% |
| 2 | 590 | 734 | 878 | 970 | 967 | 1099 | 0 | 0 | 0 | 0 | 0 | 0 | 5,238 | 64.12% | 65.11% |
| 3 | 133 | 171 | 232 | 194 | 225 | 287 | 0 | 0 | 0 | 0 | 0 | 0 | 1,242 | 16.74% | 15.44% |
| 4 | 24 | 28 | 44 | 26 | 44 | 59 | 0 | 0 | 0 | 0 | 0 | 0 | 225 | 3.44% | 2.80% |
| 5 | 4 | 5 | 8 | 2 | 3 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 29 | 0.41% | 0.36% |
| 6+ | 1 | 0 | 3 | 3 | 1 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 13 | 0.29% | 0.16% |
| Total | 942 | 1,120 | 1,400 | 1,429 | 1,440 | 1,714 | 0 | 0 | 0 | 0 | 0 | 0 | 8,045 | 100.00% | 100.00% |

Sales by Ownership Type

| Ownership | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD | Curr | YTD |
|------------------|------------|--------------|--------------|--------------|--------------|--------------|----------|----------|----------|----------|----------|----------|--------------|----------------|----------------|
| | | | | | | | | | | | | | Total | Month | |
| Condominium | 95 | 123 | 152 | 196 | 175 | 188 | 0 | 0 | 0 | 0 | 0 | 0 | 929 | 10.97% | 11.55% |
| Co-op | 1 | 4 | 0 | 0 | 2 | 5 | 0 | 0 | 0 | 0 | 0 | 0 | 12 | 0.29% | 0.15% |
| Fee Simple | 845 | 993 | 1248 | 1233 | 1263 | 1521 | 0 | 0 | 0 | 0 | 0 | 0 | 7,103 | 88.74% | 88.29% |
| Land Lease | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1 | 0.00% | 0.01% |
| Planned Unit Dev | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0.00% | 0.00% |
| Total | 942 | 1,120 | 1,400 | 1,429 | 1,440 | 1,714 | 0 | 0 | 0 | 0 | 0 | 0 | 8,045 | 100.00% | 100.00% |



**Greater Tampa Association of REALTORS®
Monthly Sales Trend Indicator
2009**

Sales by Housing Style

| Style | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD Total | Curr Month | YTD |
|---------------|------------|--------------|--------------|--------------|--------------|--------------|------------|------------|------------|------------|------------|------------|----------------------|-----------------------|----------------|
| ½ Duplex | 3 | 6 | 6 | 9 | 5 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 37 | 0.47% | 0.46% |
| Condo | 83 | 101 | 133 | 181 | 163 | 174 | 0 | 0 | 0 | 0 | 0 | 0 | 835 | 10.15% | 10.38% |
| Co-op | 0 | 2 | 0 | 1 | 1 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 5 | 0.06% | 0.06% |
| Manufactured | 9 | 9 | 17 | 3 | 4 | 23 | 0 | 0 | 0 | 0 | 0 | 0 | 65 | 1.34% | 0.81% |
| Mobile | 20 | 34 | 39 | 23 | 11 | 22 | 0 | 0 | 0 | 0 | 0 | 0 | 149 | 1.28% | 1.85% |
| Modular | 1 | 0 | 1 | 0 | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 3 | 0.06% | 0.04% |
| PUD | 1 | 3 | 3 | 6 | 6 | 6 | 0 | 0 | 0 | 0 | 0 | 0 | 25 | 0.35% | 0.31% |
| Single Family | 747 | 863 | 1086 | 1092 | 1147 | 1350 | 0 | 0 | 0 | 0 | 0 | 0 | 6,285 | 78.76% | 78.12% |
| Town Home | 64 | 92 | 94 | 86 | 79 | 113 | 0 | 0 | 0 | 0 | 0 | 0 | 528 | 6.59% | 6.56% |
| Villa | 14 | 10 | 21 | 28 | 24 | 16 | 0 | 0 | 0 | 0 | 0 | 0 | 113 | 0.93% | 1.40% |
| Total | 942 | 1,120 | 1,400 | 1,429 | 1,440 | 1,714 | 0 | 0 | 0 | 0 | 0 | 0 | 8,045 | 100.00% | 100.00% |

This data represents single-family attached and detached sales. Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Mid Florida Regional MLS and does not include all sales in the reported areas. Neither the Association nor the MFRMLS is in any way responsible for its accuracy.