

GTAR MLS Statistics for May 2007

These figures do not include private sales or new construction

| | 2007 | 2006 | Year to Date 2007 | Year to Date 2006 |
|--|---------------|---------------|-------------------|-------------------|
| Residential-Home Sales | 986 | 1,613 | 4,779 | 7,726 |
| Condominium Sales | 162 | 268 | 666 | 1,296 |
| Townhouse Sales | 153 | 236 | 634 | 408 |
| Villa Sales | 36 | 35 | 128 | 65 |
| Total Residential Sales* | 1,387 | 2,032 | 6,470 | 9,645 |
| Commercial Sales | 14 | 22 | 85 | 148 |
| Total Dollar Volume for Residential Sales | \$290,052,520 | \$463,872,010 | \$1,362,803,548 | \$2,144,584,467 |
| Total Dollar Volume for Condominiums | \$ 29,542,158 | \$ 52,791,444 | \$ 138,544,170 | \$ 256,595,865 |
| Total Dollar Volume for Townhouses | \$ 32,825,691 | \$ 63,135,664 | \$ 141,171,639 | \$ 102,493,736 |
| Total Dollar Volume for Villas | \$ 6,824,844 | \$ 8,009,435 | \$ 26,019,107 | \$ 14,776,175 |
| Total Dollar Volume for Vacant Land | \$ 14,028,535 | \$ 33,651,607 | \$ 52,847,783 | \$ 137,726,942 |
| Total Dollar Volume for Duplexes/Tri's/Quads | \$ 1,797,999 | \$ 9,451,068 | \$ 12,047,021 | \$ 38,487,744 |
| Total Dollar Volume for Commercial Sales | \$ 6,479,004 | \$ 29,694,896 | \$ 44,770,003 | \$ 99,166,562 |
| New Residential Listings* | 4,709 | 5,841 | 24,416 | 27,157 |
| New Commercial Listings | 128 | 106 | 573 | 580 |
| Average Residential Sales Price | \$ 283,089 | \$ 283,856 | \$ 247,886 | \$ 274,471 |
| Average Condo Sale Price | \$ 182,359 | \$ 196,983 | \$ 187,734 | \$ 198,302 |
| Average Townhouse Sales Price | \$ 214,547 | \$ 267,524 | \$ 223,258 | \$ 248,175 |
| Average Villa Sales Price | \$ 189,579 | \$ 228,841 | \$ 203,358 | \$ 227,200 |
| Total Residential Contracts | 2,803 | 4,353 | ----- | ----- |
| Total Residential Listings* | ----- | ----- | 21,447 | 15,531 |
| Total Commercial Listings | ----- | ----- | 936 | 703 |

*Residential, Condos, Townhouses, Patio Homes, Vacant Land, Duplexes, Tri's and Quads

| Time on Market | # Units |
|-------------------|---------|
| Less than 30 Days | 254 |
| 31 to 60 Days | 212 |
| 61 to 90 Days | 250 |
| 91 to 120 Days | 230 |
| Over 120 Days | 572 |

| Type of Financing | # Units |
|-------------------|---------|
| Cash | 138 |
| Conventional | 1,180 |
| FHA | 43 |
| VA | 26 |
| Assumption | 106 |
| Other | 25 |

| MLS Map Area Codes | # Units |
|-----------------------------|-------------------------------------|
| Rural E Hillsborough | 238,242,250,251,253,255,274,276-281 |
| Brandon | 268, 269, 270, 271, 273, 275 |
| Plant City | 252, 254, 256, 257 |
| Sun City/Ruskin, Apollo Bch | 282, 283, 284 |
| New Tampa | 236, 237, 249 |
| Pasco | 171-196 |
| Temple Terrace/USF | 239, 244, 245, 247 |
| North Central | 220, 224, 240, 241, 243, 246, 248 |
| Central Tampa | 201-203, 205-207, 260-264 |
| East Tampa | 265-267, 272 |
| S. Tampa/Davis Islands | 208-217 |
| Town & Country | 204, 22, 223 |
| Carrollwood | 221, 225-227, 232 |
| Lutz/North West | 228-231, 233-235 |

May 2007

| STAT AREA | Number of Sales | Average Sold Price | Total Sold Price | Avg. DOM |
|-------------------------------|-----------------|--------------------|----------------------|------------|
| Rural East Hillsborough | 14 | \$230,121 | \$3,221,694 | 155 |
| Brandon | 247 | \$266,332 | \$65,784,004 | 96 |
| Plant City | 42 | \$197,706 | \$8,303,652 | 106 |
| Sun City, Ruskin, Apollo Bch. | 54 | \$307,721 | \$16,616,934 | 162 |
| New Tampa | 39 | \$390,198 | \$15,217,722 | 111 |
| Pasco | 200 | \$246,173 | \$49,234,600 | 89 |
| Temple Terrace/USF | 24 | \$192,917 | \$4,630,008 | 120 |
| North Central | 38 | \$172,300 | \$6,547,400 | 97 |
| Central Tampa | 56 | \$169,725 | \$9,504,600 | 104 |
| East Tampa | 22 | \$195,651 | \$4,304,322 | 71 |
| S. Tampa/Davis Islands | 80 | \$572,784 | \$45,822,720 | 113 |
| Town & Country | 38 | \$234,345 | \$8,905,110 | 82 |
| Carrollwood | 66 | \$396,986 | \$26,201,076 | 97 |
| Lutz/North West | 66 | \$390,283 | \$25,758,678 | 82 |
| TOTALS | 986 | \$283,089 | \$290,052,520 | 106 |

April 2007

| STAT AREA | Number of Sales | Average Sold Price | Total Sold Price | Avg. DOM |
|-------------------------------|-----------------|--------------------|----------------------|------------|
| Rural East Hillsborough | 12 | \$348,959 | \$4,187,508 | 85 |
| Brandon | 237 | \$355,650 | \$84,289,050 | 97 |
| Plant City | 44 | \$242,674 | \$10,677,656 | 109 |
| Sun City, Ruskin, Apollo Bch. | 71 | \$270,335 | \$19,193,785 | 117 |
| New Tampa | 37 | \$395,108 | \$14,618,996 | 106 |
| Pasco | 218 | \$248,402 | \$54,151,636 | 102 |
| Temple Terrace/USF | 25 | \$198,308 | \$4,957,700 | 94 |
| North Central | 52 | \$169,475 | \$8,812,700 | 105 |
| Central Tampa | 51 | \$167,760 | \$8,555,760 | 132 |
| East Tampa | 25 | \$173,278 | \$4,331,950 | 97 |
| S. Tampa/Davis Islands | 62 | \$516,064 | \$31,995,968 | 116 |
| Town & Country | 34 | \$304,126 | \$10,340,284 | 89 |
| Carrollwood | 54 | \$312,498 | \$16,874,892 | 97 |
| Lutz/North West | 61 | \$464,916 | \$28,359,876 | 110 |
| TOTALS | 983 | \$297,682 | \$301,347,761 | 104 |

| Price Class | Single-Family Unit Sales Number of Bedrooms | | | Condo/Co-op | Total Units |
|-----------------------|--|------------|------------|-------------|--------------|
| | < 2 | 3 | >4 | | |
| \$ 29,999 or under | 0 | 1 | 0 | 0 | 1 |
| \$ 30,000—\$ 39,999 | 0 | 1 | 0 | 0 | 1 |
| \$ 40,000—\$ 49,999 | 1 | 1 | 0 | 2 | 4 |
| \$ 50,000—\$ 59,999 | 3 | 1 | 0 | 1 | 5 |
| \$ 60,000—\$ 69,999 | 5 | 5 | 1 | 4 | 15 |
| \$ 70,000—\$ 79,999 | 5 | 1 | 1 | 1 | 8 |
| \$ 80,000—\$ 89,999 | 6 | 4 | 1 | 10 | 21 |
| \$ 90,000—\$ 99,999 | 5 | 1 | 1 | 7 | 14 |
| \$100,000—\$119,999 | 14 | 10 | 2 | 23 | 49 |
| \$120,000—\$139,999 | 28 | 27 | 3 | 20 | 78 |
| \$140,000—\$159,999 | 35 | 49 | 3 | 18 | 105 |
| \$160,000—\$179,999 | 28 | 69 | 12 | 15 | 124 |
| \$180,000—\$199,999 | 11 | 103 | 18 | 23 | 155 |
| \$200,000—\$249,999 | 9 | 163 | 80 | 20 | 272 |
| \$250,000—\$299,999 | 10 | 90 | 90 | 17 | 207 |
| \$300,000—\$399,999 | 9 | 46 | 102 | 5 | 162 |
| \$400,000—\$499,999 | 4 | 19 | 51 | 4 | 78 |
| \$500,000 and over | 2 | 20 | 96 | 7 | 125 |
| Totals | 175 | 611 | 461 | 177 | 1,424 |
| Median (thousands) \$ | 151.0 | 207.0 | 320.0 | 163.5 | 220.0 |
| Mean (thousands) \$ | 171.4 | 233.6 | 413.0 | 189.8 | 278.6 |

Sales by Price Range—Overall

| Price Range | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | % |
|----------------------|-------|-------|-------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| \$1—\$49,999 | 9 | 11 | 16 | 14 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 69 | 1.11% |
| \$50—\$59,999 | 7 | 15 | 16 | 11 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 56 | .90% |
| \$60—\$69,999 | 13 | 18 | 23 | 14 | 23 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 91 | 1.46% |
| \$70—\$79,999 | 9 | 5 | 17 | 13 | 11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 55 | 0.88% |
| \$80—\$89,999 | 12 | 17 | 17 | 12 | 24 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 82 | 1.31% |
| \$90—\$99,999 | 10 | 9 | 10 | 16 | 18 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 63 | 1.01% |
| \$100—\$119,999 | 41 | 40 | 43 | 46 | 56 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 226 | 3.62% |
| \$120—\$139,999 | 62 | 57 | 83 | 70 | 79 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 351 | 5.63% |
| \$140—\$159,999 | 77 | 113 | 106 | 98 | 98 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 492 | 7.89% |
| \$160—\$179,999 | 120 | 112 | 119 | 115 | 107 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 573 | 9.19% |
| \$180—\$199,999 | 103 | 122 | 131 | 123 | 142 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 621 | 9.96% |
| \$200—\$249,999 | 227 | 251 | 283 | 239 | 231 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,231 | 19.74% |
| \$250—\$299,999 | 152 | 158 | 189 | 164 | 178 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 841 | 13.48% |
| \$300—\$349,999 | 98 | 91 | 76 | 82 | 78 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 425 | 6.81% |
| \$350—\$399,999 | 57 | 58 | 74 | 71 | 61 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 321 | 5.15% |
| \$400—\$499,999 | 49 | 51 | 62 | 73 | 65 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 300 | 4.81% |
| \$500—\$599,999 | 38 | 23 | 31 | 36 | 37 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 165 | 2.65% |
| \$600—\$699,999 | 12 | 20 | 19 | 18 | 19 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 88 | 1.41% |
| \$700—\$799,999 | 7 | 14 | 15 | 12 | 8 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 56 | 0.90% |
| \$800—\$899,999 | 6 | 5 | 8 | 5 | 11 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 35 | 0.56% |
| \$900—\$999,999 | 3 | 7 | 6 | 6 | 7 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 29 | 0.46% |
| \$1,000,000 and over | 9 | 12 | 13 | 11 | 22 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 67 | 1.07% |
| Current Year | 1,121 | 1,209 | 1,357 | 1,249 | 1,301 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6,237 | 100% |
| Previous Year | 1,681 | 1,718 | 2,403 | 2,108 | 2,371 | 2,340 | 1,895 | 1,895 | 1,718 | 1,577 | 1,470 | 1,898 | 10,281 | |
| %Change | -33% | -30% | -44% | -41% | -45% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | -39% | |
| Current YTD | 1,121 | 2,330 | 3,687 | 4,936 | 6,237 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 6,237 | |
| Previous YTD | 1,681 | 3,399 | 5,802 | 7,910 | 10,281 | 12,621 | 14,516 | 16,411 | 18,129 | 19,706 | 21,176 | 23,074 | 10,281 | |
| %Change YTD | -33% | -31% | -36% | -38% | -39% | 0% | 0% | 0% | 0% | 0% | 0% | 0% | -39% | |

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